Mass General Brigham Doing Business Webinar 08.06.2025

[Watch Full Video](#)

About the Company	Mass General Brigham (MGB) is a nonprofit integrated healthcare system serving approximately 2.5 million patients annually across Greater Boston and New England. It includes academic medical centers, specialty and community hospitals, clinics, home care, and a health plan. MGB is the largest hospital-based research enterprise in the U.S., with over 82,000 staff members. The organization is deeply committed to patient care, research, education, and community health, with a strong focus on regional economic impact.
Requirements/ Non-negotiables	To do business with MGB, vendors must: • Complete registration on the SupplierGATEWAY portal. • Comply with contractual obligations including insurance, background checks, and regulatory screening. • Align with MGB's values and mission, including community reinvestment and diversity. • Meet federal and state regulations due to the highly regulated nature of healthcare
Process	The vendor engagement process includes: • **Register:** Create a vendor profile on the SupplierGATEWAY portal to access opportunities. • **Engage:** Introduce your business, attend supplier events, and align capabilities with MGB needs. • **Onboarding:** Finalize contracts and meet compliance requirements
Best Practices	• **Local Focus:** MGB prioritizes sourcing from small and local businesses to support community resilience and economic growth. • **Impact Purchasing:** Vendors are treated as partners, with emphasis on innovation, community impact, and shared values.

	• **Agility & Responsiveness:** Local vendors are valued for their ability to respond quickly, especially in times of crisis (e.g., COVID-19). • **Community Reinvestment:** MGB looks beyond pricing to assess vendor contributions to local hiring and reinvestment

Contacts	• **Dina Shahin**, Impact Purchase Program Manager
	    o 📧 dshahin@mgb.org
	    o 🌐 www.mgb.org – Supplier/Vendor Information Webpage