

Boston Planning and Development Agency

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Summary

About the Company	<ul style="list-style-type: none">• In partnership with communities, the BPDA helps to plan Boston’s future while respecting its past. By guiding physical, social, and economic change in Boston’s neighborhoods, the BPDA seeks to shape a more prosperous, resilient.• The BPDA is currently a distinct entity from the City of Boston. Working with the mayor to integrate even further into the city.• Major BPDA Sites<ul style="list-style-type: none">○ Charlestown Navy Yard – 100 acres○ Raymond L. Flynn Marine Park – 191 acres• Winner of the 2023 Pacesetter Partnership of the Year Award for their partnership with Casablanca Servies
Process	<ul style="list-style-type: none">• The BPDA makes their Buying Plan available online quarterly. It gives a 24-month schedule of tentative upcoming procurement opportunities.• Over the next 24 months (about 2 years), the BPDA expects to spend roughly \$89.8 Million.• All contracts that are currently open for bidding can be found on the BPDA’s Procurement Portal.
Best Practices	<ul style="list-style-type: none">• You can access any existing and past proposals on their website through the Procurement Portal.• For businesses looking to work with the BPDA, it is recommended to look over older proposals on this site as a sort of “study guide” to get a sense of how the projects have evolved over time.• When bidding on contracts, be sure to review the documents in their entirety• Pay special attention to the “Form for Bidders Qualifications”; this takes the most time to fill out• Collect and prepare required documents well in advance to alleviate stress and submittal time.• Participate in Q&A period and/or any bidders conferences or site tours• Submit responses before the deadline to avoid disqualification

	<ul style="list-style-type: none">• Request a Bidders Debrief if you are not the successful respondent in order to get additional feedback.• Sign up for the BPDA's procurement mailing list to be notified of RFPs, RFPs, RFQs, and Bids.• Reach out to the CPO office using their email for additional information or visit their website.
Contacts	<ul style="list-style-type: none">• Boston Planning and Development Agency<ul style="list-style-type: none">○ Michelle Goldberg - Director of Finance / Chief Procurement Officer○ Robert Springer - Supplier Diversity Manager, Procurement○ Rebecca Hansen - Director of Real Estate○ Halsey Hughes - Supplier Diversity Data Analyst, Procurement• Boston Local Development Corporation<ul style="list-style-type: none">○ Bill Nickerson - Deputy Director○ Gisella Soriano - Senior Manager○ Yigermal Mekonnen - Finance Assistant