

P&G Gillette

[Watch Full Video](#)

Summary

About the Company	<ul style="list-style-type: none">• 183 years of leading brands in six categories• P&G grooming is the primary brand-locally home designed and manufactured in Boston• Main goals-profit growth, long term cash flow growth, emphasizes corporate social responsibility and citizenship in sourcing• Global Supplier Diversity Program-ethnic minorities, LGBTs, military veterans, people with disabilities, women (globally)• Since 2008 has spent over \$2 billion in U.S. alone on certified diverse owned suppliers• Six departments manage purchasing: beauty, baby, fabric/home, family, grooming, health• Separate purchasing teams for IT and global markets
Requirements/ Non-negotiables	<ul style="list-style-type: none">• Must be certified 51% owned and operated by a diverse supplier listed above• Must go through a risk management screening
Process	<ul style="list-style-type: none">• Get to know P&G's purpose values, and principles• Chooses partners based on the best total value, external supply solutions, fair dealings, competition, and supplier incumbency<ul style="list-style-type: none">○ Best total value- total cost, quality, innovation, spending with diverse suppliers, time-market, payment terms• Speak with purchasing at P&G
Best Practices	<ul style="list-style-type: none">• Demonstrate a clear explanation of how products/services will solve problems• Share P&G's corporate values and highlight relationships with other diverse suppliers
Links	<ul style="list-style-type: none">• Learn more about P&G Citizenship• Learn more about supplier criteria
Contacts	Groomingsuppliers.im@pg.com