

MassDevelopment

<p>About the Company</p>	<ul style="list-style-type: none"> • Quasi-state development finance agency and land bank • Works alongside businesses, banks, and communities to stimulate economic growth across the commonwealth • In FY2022 MassDevelopment financed 1.69 billion worth of 356 projects • Involved in housing development, municipality revitalization, financing, manufacturing, and business expansion • Does work in the startup (comprehensive planning), early growth (market strategy), and acceleration spaces (sustainability, project feasibility)
<p>Requirements/ Non-negotiables</p>	<ul style="list-style-type: none"> • Applying to be a house doctor-go to RFPs and RFQs (massdevelopment.com) • The RFQs detail the kind of work and qualifications Mass Development is seeking • The criteria includes project leadership, firm background, relevant project experience, references, fees/rate sheet, DBE participation schedule and narrative, insurance qualifications
<p>Process</p>	<ul style="list-style-type: none"> • The Procurement team will have conversations with prospective suppliers and is flexible on requirements
<p>Best Practices</p>	<ul style="list-style-type: none"> • House Doctors- on call contractors who respond to RFQ's • Contractors enter contracts but are not guaranteed a minimum work amount, will match a large firm with a smaller firm • Will hire for community engagement • TDI-transformative development initiative: economic development accelerator • In 2022, contracts were given in master planning, permitting analysis, site engineering, financial feasibility analysis, and arts/culture feasibility • In 2023, MassDevelopment is seeking four house doctors in the following: community outreach and engagement, district management, specialty retail and food, strategic wayfinding

	<ul style="list-style-type: none">• Ad-hoc MBE engagements available- contact Contact Us (massdevelopment.com) and identify as an MBE looking for consulting opportunities• Be prepared to submit information similar to the RFQ process••
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