

Gilbane

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Summary

About the Company	<ul style="list-style-type: none"> • Family-owned construction family founded in 1870 • Has a companywide goal of contracting 10% or more of each project’s budget with certified M/WBES • In 2020 Gilbane issues over 14% of contracts to diverse businesses
Requirements/ Non-negotiables	<ul style="list-style-type: none"> • Must be a certified diverse business to be considered • Be pre-qualified to be a prime tier trade contractor-click here <ul style="list-style-type: none"> ○ Safety: <ul style="list-style-type: none"> ▪ Experience modification rate <1.0 (If your business is less than 3 years old contact Gilbane for an internal audit) ▪ OSHA 300 logs ▪ Implemented Safety Plans ▪ Cert. of Insurance ○ Experience <ul style="list-style-type: none"> ▪ References ▪ Workforce ▪ Completed Projects ○ Financial Strength <ul style="list-style-type: none"> ▪ Financial statements (Audited) ▪ Surety and Bonding Limits ▪ Financial Backlogs • Must be a signatory with union carpenters and Laborers if work falls under jurisdiction • All private projects require DCAM contractor certification • All publicly funded projects in Mass must have 10.4% contracts with M/WBES
Best Practices	<ul style="list-style-type: none"> • Encourages diverse businesses in HVAC and Mechanical/ Electric companies to apply • Gilbane has a trade contractor training program-mentoring program for diverse businesses-email Meredith Whalen • List all work studies and trade concentrations in Gilbane website • Do not need to be pre-qualified for products such as PPE- contact Meredith Whalen to be set up in the Koopa (supply sourcing site) • After applying for pre-qualification contact Meredith Whalen for a conversation about desired project scope
Links	<ul style="list-style-type: none"> • Certification Site • Prequalification Site • DCAMM Contractor Certification Info
Contacts	<p>Meredith Whalen-Purchasing Manager</p>