

Fidelity

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Summary

About the Company	<ul style="list-style-type: none">• Global financial services firm- HQ in Boston; business with over 350 diverse suppliers• Program has 3 governing members and 8 task force members who negotiate and strategize procurement• Category managers make award decisions• Has a supplier diversity program (in procurement)-spend with US based suppliers started in 2017• Works to connect businesses with national suppliers and is committed to scaling up smaller/local businesses• Website lists Diverse suppliers (80% go to MBE's and WBE's. Includes disability, LGBTQ, disadvantaged, veteran, and hub zone certified)• Opportunities in the real estate/ business services sector (e.g. Pembroke Real Estate subcontracts local businesses. Generally, one award is made in an RFP)
Requirements/ Non-negotiables	<ul style="list-style-type: none">• Code of Conduct states supplier must be certified as being at least 50% diverse owned and operated• Requires upload of certification to be verified by a third party• Insurance requirements (email for specifics)
Process	<ul style="list-style-type: none">• Must register business on the supplier portal• Contracts are not posted on external websites; the team will receive a notification of application through the portal• Select the categories in which the business falls under• The governing team examines the capability statement and information about the company• Will forward information to the category team• Uses a confidential bidding process for RFP's
Best Practices	<ul style="list-style-type: none">• Address your competitive advantage/ introduce competitive time/cost bids• Contact the supplier diversity email with questions to ensure that your company's skillset aligns with the RFP• Do not reach out to individuals if you are in the application phase- the supplier portal and email is the best point of contact• Continually engage with Fidelity; if your company offers niche services or the time is not right, Fidelity will keep you on the supplier list; continued outreach is critical
Links	<p>begin registration and read the code of conduct Additional Information about supplier diversity General questions: SupplierDiversity@fidelity.com</p>